



*“Using tested and approved parts is an investment in the future of your system and will save you money in the long run.” --Rune Damsgaard
Business Director*

After Sales and Spare Parts

Avoid breaching the warranty:

Using non-authorized replacement parts will void the system’s warranty. You may be tempted to purchase inexpensive replacement parts from an unauthorized dealer to save money. When choosing replacement components, cheaper parts usually means cheaper quality ... and “identical” parts don’t always meet the original equipment standard. Air Products original equipment parts are not the least expensive you will find on the market because we value quality over price.

Prevent Costly Mistakes:

Off-hire situations happen when cheap parts fail. Non-functioning systems cause delays, backups, and downtime. In the shipping industry, payment is penalized when the terms of the charter are not met. Avoid costly charter penalties by maintaining nitrogen systems with original components. Your business is only as successful as your reputation to make on-time deliveries.

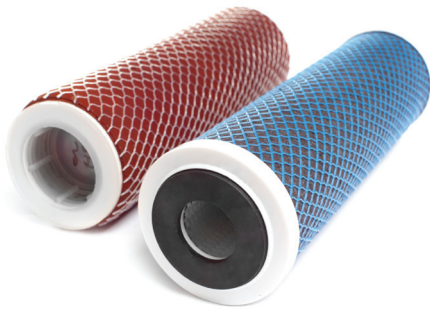
After Sales and Spare Parts



Trust the Original:

Why risk using an inferior part on a system that is designed to last for decades? Introducing non-authorized replacement components sacrifices the original quality bit-by-bit. Our replacement parts are tested and approved to maintain reliability because they are engineered to work, especially in older shipboard systems.

*“Unfortunately, I’ve seen it happen over the 25 years that I’ve worked here... a regrettable mistake that ends up being costly and unforgiving.”
Steinar Hauglaand, After Sales Manager, on when ship owners choose low-cost, inferior spare parts that fail.*



When was the last time you changed your filters?

Filters are one of the most critical replacement components in PRISM Membrane systems, but there are many parts that require regular maintenance as well. To keep your nitrogen system and compressor operating at peak efficiency, follow the maintenance instructions that are detailed in the operating manual. Send an e-mail to Air Products Norway when it’s time to place an order and our expert customer service department will get you the right part delivered efficiently and on time.

After Sales email: AFTSSKRS@airproducts.com

When inquiring, please include the following:

- Original project number of nitrogen system
- Name of vessel/installation plus IMO.number
 - Part number and Tag number
(found in instruction manual parts list)



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Air Products Nitrogen cabinets meet the exacting requirement for shipboard use and have been certified for this application